

Acorate - Manager's Detail Report



Team Air Conditioning, Inc.

16520 South Tamiami Trail

Suite 207

Fort Myers, FL 33908

Repair #:	Description:	Standard Rate	Additional Rate	Overtime Rate	Overtime Additional	Esa Rate	Esa Additional
BLW010000	Replace 1/4 HP 1075 RPM 115V 3 Speed Blower Motor						
Capacitor Included							
Repair Minutes: 60	Rep Labor Sell:	\$150.00	\$127.50	\$225.00	\$200.00	\$135.00	\$120.00
Interaction Time: 5	Int Labor Sell:	\$12.50	\$10.63	\$18.75	\$16.67	\$11.25	\$10.00
	Trip Charge:	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Spiff:	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00
	Material Sell:	\$360.66	\$306.56	\$360.66	\$360.66	\$324.60	\$324.60
	Misc1 Sell:	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00
	Misc2 Sell:	\$5.30	\$4.52	\$6.11	\$5.84	\$4.78	\$4.62
	Sell:	\$535.46	\$456.20	\$617.52	\$590.17	\$482.63	\$466.22
	Tax:	\$25.25	\$21.46	\$25.25	\$25.25	\$22.72	\$22.72
	Total Sell:	\$560.71	\$477.66	\$642.77	\$615.42	\$505.35	\$488.94
	Labor Cost:	\$48.75	\$48.75	\$68.25	\$68.25	\$48.75	\$48.75
	Spiff:	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00
1 CAP002	5 Mfd 370V Capacitor	\$3.73	\$3.73	\$3.73	\$3.73	\$3.73	\$3.73
1 MIS001	Generic Part 2.50	\$2.50	\$2.50	\$2.50	\$2.50	\$2.50	\$2.50
1 MOT090	1/4 HP 1075 RPM 3 Spd 115	\$153.74	\$153.74	\$153.74	\$153.74	\$153.74	\$153.74
		\$25.25	\$25.25	\$25.25	\$25.25	\$25.25	\$25.25
	Total Cost:	\$213.72	\$213.72	\$233.22	\$233.22	\$213.72	\$213.72
	Gross Profit:	\$321.74	\$242.48	\$384.30	\$356.95	\$268.91	\$252.50
	Gross Profit %:	60.09%	53.15%	62.23%	60.48%	55.72%	54.16%

Repair #:	Description:	Standard Rate	Additional Rate	Overtime Rate	Overtime Additional	Esa Rate	Esa Additional
BLW010005	Replace 1/4 HP 1075 RPM 230V 3 Speed Blower Motor						
Capacitor Included							
Repair Minutes: 60	Rep Labor Sell:	\$150.00	\$127.50	\$225.00	\$200.00	\$135.00	\$120.00
Interaction Time: 5	Int Labor Sell:	\$12.50	\$10.63	\$18.75	\$16.67	\$11.25	\$10.00
	Trip Charge:	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Spiff:	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00
	Material Sell:	\$369.80	\$314.33	\$369.80	\$369.80	\$332.82	\$332.82
	Misc1 Sell:	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00
	Misc2 Sell:	\$5.39	\$4.59	\$6.21	\$5.93	\$4.86	\$4.70
	Sell:	\$544.69	\$464.05	\$626.76	\$599.40	\$490.93	\$474.52
	Tax:	\$25.89	\$22.00	\$25.89	\$25.89	\$23.30	\$23.30
	Total Sell:	\$570.58	\$486.05	\$652.65	\$625.29	\$514.23	\$497.82
	Labor Cost:	\$48.75	\$48.75	\$68.25	\$68.25	\$48.75	\$48.75
	Spiff:	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00
1 CAP002	5 Mfd 370V Capacitor	\$3.73	\$3.73	\$3.73	\$3.73	\$3.73	\$3.73
1 MIS001	Generic Part 2.50	\$2.50	\$2.50	\$2.50	\$2.50	\$2.50	\$2.50
1 MOT091	1/4 HP 1075 RPM 230 V 3 Sp	\$157.96	\$157.96	\$157.96	\$157.96	\$157.96	\$157.96
		\$25.89	\$25.89	\$25.89	\$25.89	\$25.89	\$25.89
	Total Cost:	\$217.94	\$217.94	\$237.44	\$237.44	\$217.94	\$217.94
	Gross Profit:	\$326.75	\$246.11	\$389.32	\$361.96	\$272.99	\$256.58
	Gross Profit %:	59.99%	53.04%	62.12%	60.39%	55.61%	54.07%